Excl. Iveco Group

Full Year 2022E | Industry Unit vs. FY 2021 (Estimates)

		North America	Europe	South America	Rest of World	Worldwide
	Tractors	0-140 HP Flat 140+ HP ~15%	Flat - 5%	Flat- 5%	(5%) - Flat	Flat
1	Combines	~10%	Flat - 5%	Flat - 5%	Flat - 5%	Flat - 5%
	Light	Flat - 5%	Flat - 5%	Flat- 5%	(10%) - (5%)	(5%) - Flat
	Heavy	Flat - 5%	Flat - 5%	Flat- 5%	(10%) - (5%)	(10%) - (5%)

NOTE: Total Industry Volume % change FY 2022E vs. FY 2021 reflecting aggregate for key markets where Company competes Regional split definition in Appendix